

*For Receivables Servicing
and Collections, Concord
is the Leader in Technology.*

It's your world...we just work in it.

Since 1977, avid sailor Joe Berry has been at the helm of the River Run Company, Inc., his New England-based resort properties ownership and management enterprise. From its early beginnings with a single model home, Joe has piloted River Run to become the largest resort property ownership business in the region, encompassing 750 hotel, vacation ownership, commercial and apartment units in New Hampshire's Mt. Washington Valley.

Four years ago, Joe turned to Concord to service his company's rapidly growing portfolio of loans. Concord took over loan setup, lock box servicing, month-end reporting – the works, really. Everything is shipshape, Joe reports. "Concord's collection software has helped significantly to improve our collection results and reporting to credit bureau agencies," he notes, adding that, "Aside from the quality of their technology, it's nice to have a one-on-one relationship when you need to get things done. Concord's support staff are always there when you need them; their response time is effective and their follow-up excellent."

At Concord, no matter the weather, it's all hands on deck to help manage our clients' vital business interests.

After all, it's Joe's world, we just work in it.

*Joe Berry, President of River Run Company, Inc., at Boston's Lewis Wharf, with the Boston skyline in the background. Behind Joe are Concord's Senior VP, **Shaun O'Neill** and Director of Business Development, **Joy Powers**.*

CONCORD[®]
Servicing Corporation



For more information, contact Joy Powers at (321) 293-0293 or for business in Mexico/Latin America, Juan Pablo Saiz at (800) 685-8736 ext.113 www.concordservicing.com